SANGHVI MOVERS LIMITED

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Taluka - Mulshi, Pune, Maharashtra - 411033, INDIA
Tel. : 020-66744700, 020-27400700
E-mail : sanghvi@sanghvicranes.com
Web. : www.sanghvicranes.com
CIN No. : L29150PN1989PLC054143

SANGHVI

REF: SML/SEC/SE/25-26/202 Date: 06 August 2025

By Online filing

BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai- 400001
Kind Attn.: Ms. Pooja Sanghvi - Relationship Manager
Ref: Code No. 530073

National Stock Exchange of India Limited,
Exchange Plaza, Bandra Kurla Complex,
Bandra East, Mumbai – 400051
Kind Attn.: Mr. K. Hari – Asst. Vice President
Symbol: SANGHVIMOV

Sub.: Investor Presentation

Dear Sir/Madam,

Pursuant to the requirements of Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Investor Presentation for the period ended on 30 June 2025.

You are requested to take the same on your records and further place the same on your website for the information of shareholders, investors, analysts and public at large. The Investor Presentation is also available on the Company's website i.e. **www.sanghvicranes.com**.

Thanks & Regards,

For Sanghvi Movers Limited

CS Rajesh P. Likhite
Company Secretary & Chief Compliance Officer
Sanghvi Movers Limited
Date: 2025.08.06 15:20:39 +05'30'

SANGHVI MOVERS LIMITED PUNE

Rajesh P. Likhite
Company Secretary &
Chief Compliance Officer

Encl.: As above

World's 5th Largest
Crane Rental Company
*(IC Index 2025)

SANGHVI

Investor Presentation
Q1 FY26

www.sanghvicranes.com

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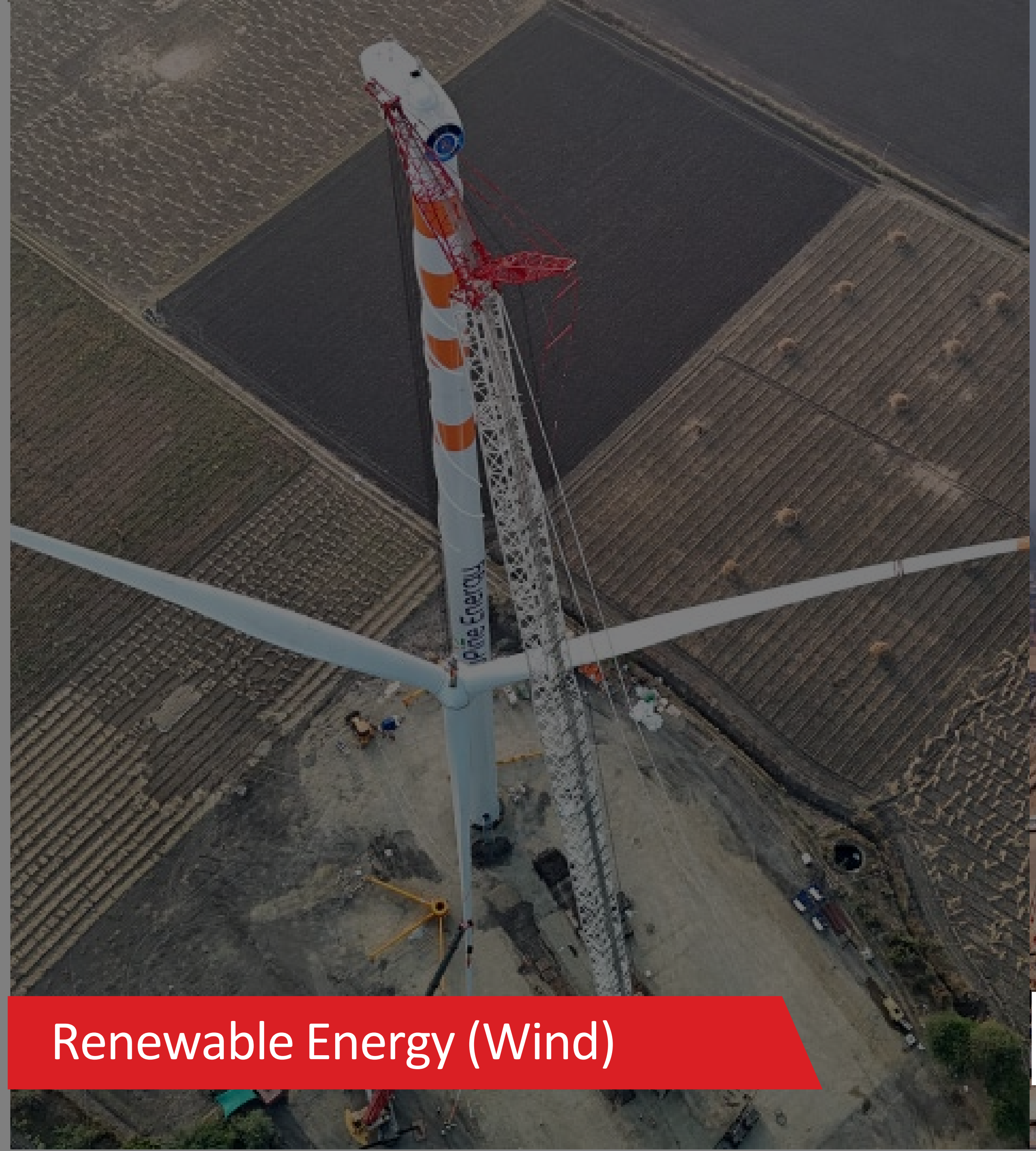
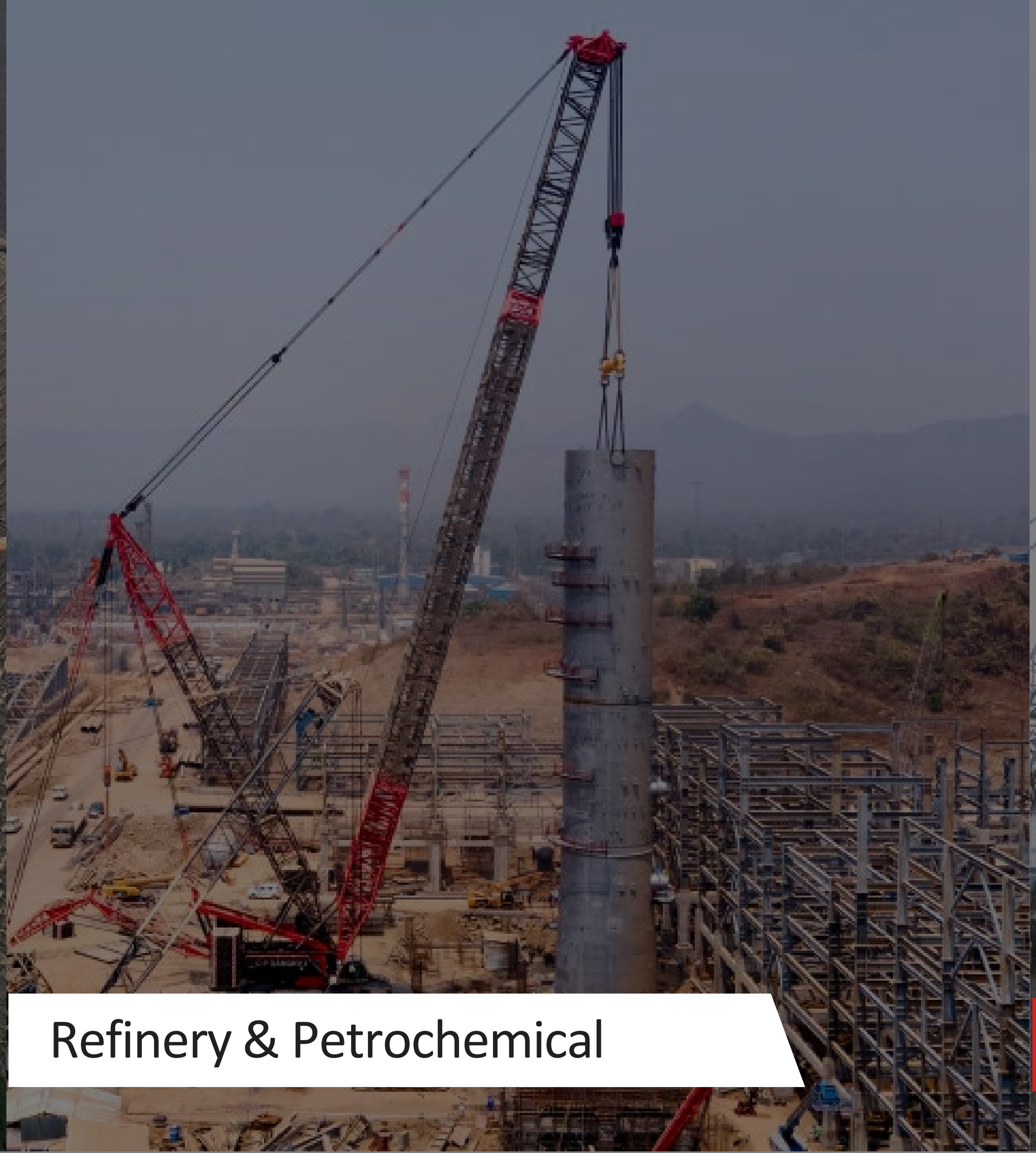
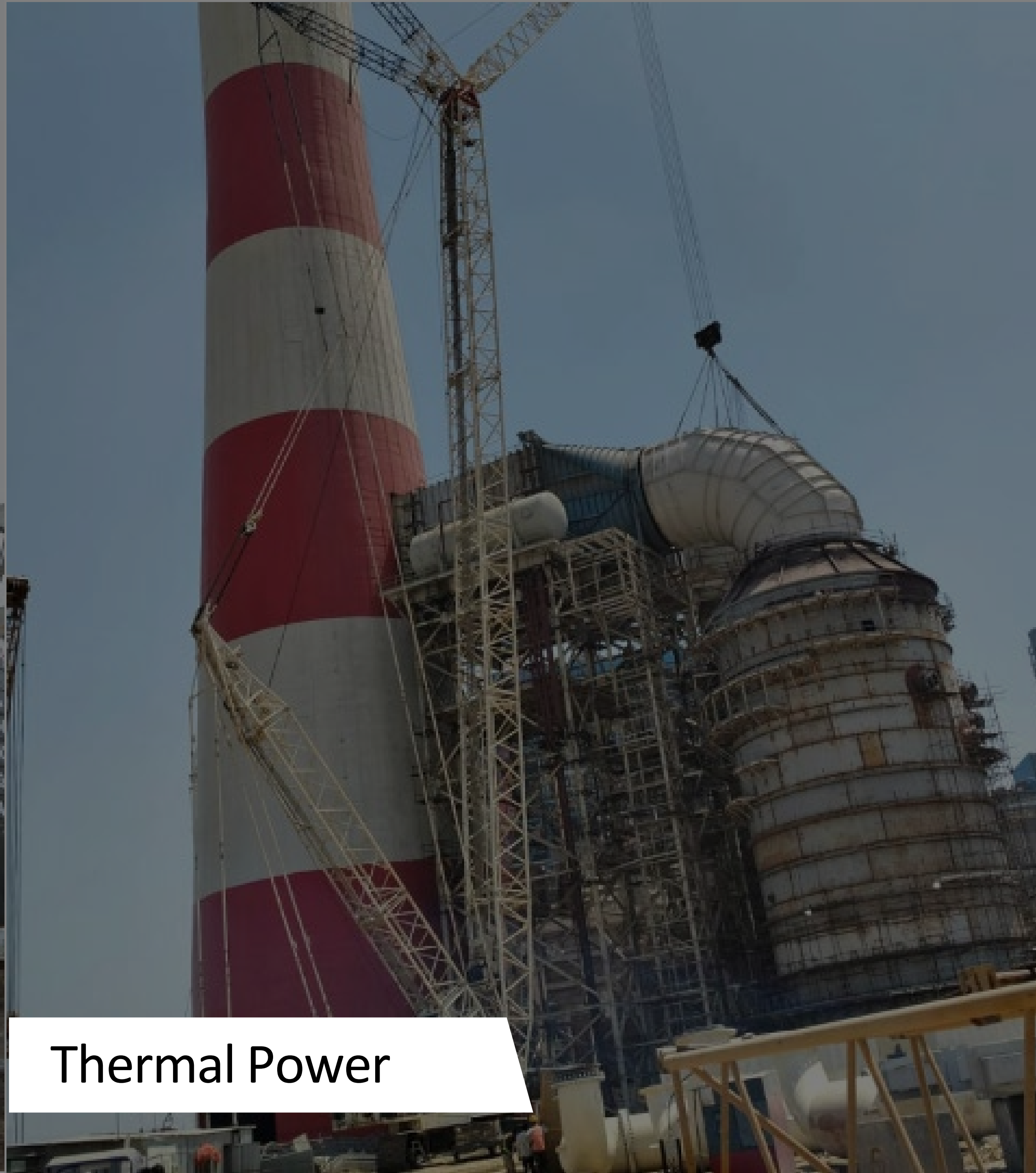
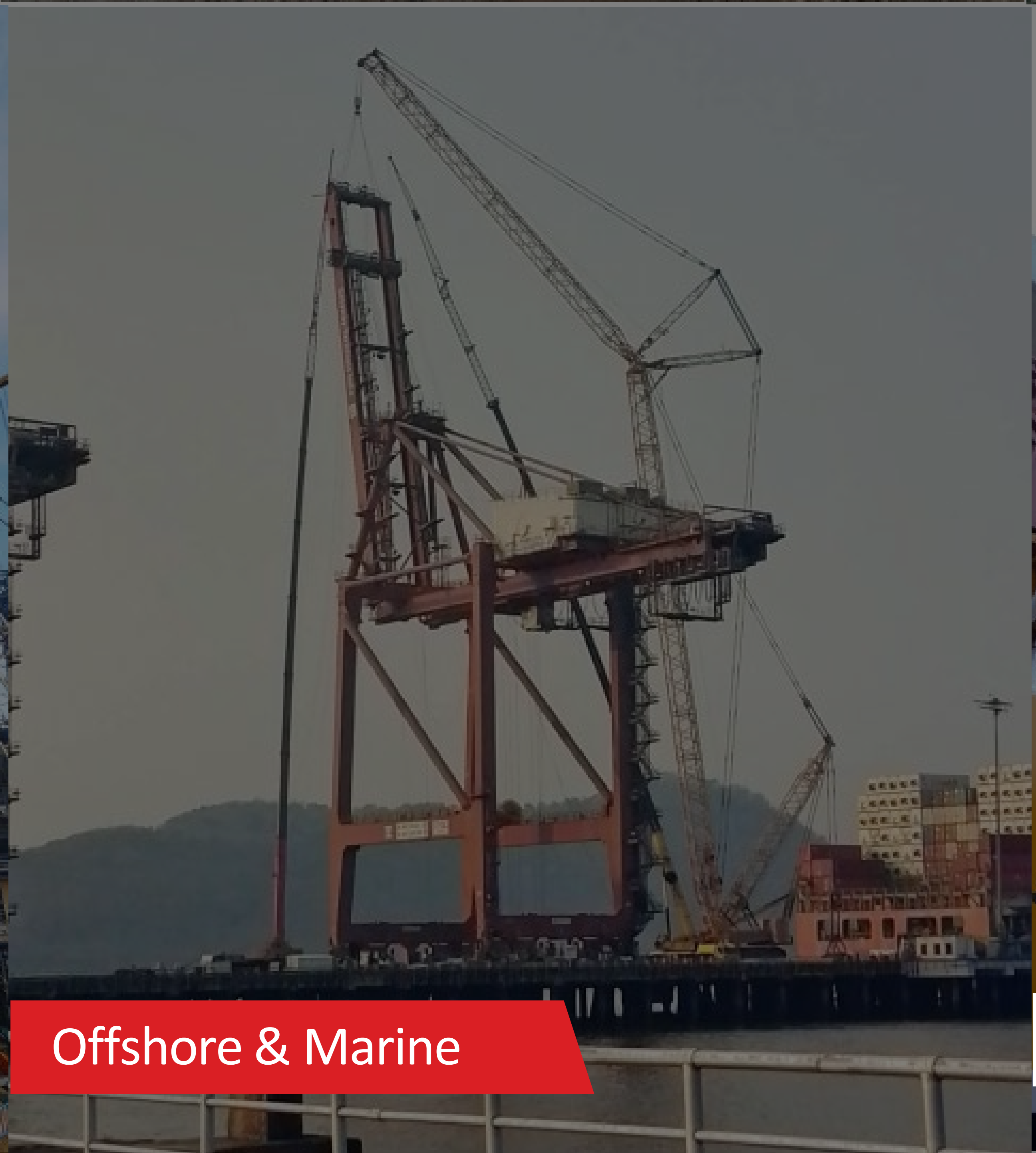
Industries we Delight


Renewable Energy (Wind)

Refinery & Petrochemical

SANGHVI
Infrastructure

Thermal Power

Steel Sector

Cement Sector

Offshore & Marine

sanghvicranes.com
Railways & Metro

Group Strengths

About Us

We strive to delight our customers and exceed their their expectations through timely delivery of reliable reliable cranes, well-trained manpower, uncompromising safety standards, and prompt service. service.

Vision

Delight the world through sustainable and and scalable engineering engineering solutions.

Mission

Accelerate infrastructure development by delivering, delivering, simple, technology-driven and innovative solutions to create maximum value for for our stakeholders.

Values

Human Dignity

Ethics

Agility

Trust

Courage

Ownership

What Makes Us Different

Safety

Uncompromising Safety First

At SML, safety is not a checkbox - checkbox - it's one of out core core element embedded in every every operation. Our zero Total Recordable Incident Rate (TRIR) in recent years reflects our industry-leading practices, certified by ISO 45001:2018 and reinforced by a dedicated QHSE team with over 350 cumulative years of experience. We have established international safety protocols in line with ISO systems, conduct continuous GWO and QHSE training, and foster a culture of accountability and vigilance across every project site

Reliability

Proven Reliability Across Sectors

With a track record of 35+ years years and a fleet of 450+ cranes cranes across 100–1600 MT capacities, SML ensures timely deployment, project continuity, and uptime excellence. Our in-house trailer and axle lines eliminate third-party bottlenecks, and our 15 pan-India enable rapid mobilization. We're the trusted trusted partner for critical sectors like wind energy, oil & gas, refineries, and infrastructure, consistently delivering under pressure with with zero compromise on performance.

Concept to Commissioning

Concept-to-Commissioning Expertise Expertise

We are more than a crane rental rental provider - SML is your single-window EPC solution partner. Our turnkey execution capabilities cover engineering, engineering, procurement, civil civil works, erection, electrical electrical installation, and commissioning. Whether it's a it's a 1600 MT lift or a 10 GW GW wind farm, we offer seamless integration with zero interface risks, ensuring quality, and safety from to energization.

Serviceability

Serviceability that Powers Progress

Our 24/7 service model, backed by a Global presence and robust in-house maintenance capabilities, ensures uninterrupted operations even in remote geographies. We provide customized packages, rapid troubleshooting, preventive maintenance & trained manpower, all designed to minimize downtime and maximize asset productivity. Our commitment to service excellence makes us a dependable partner beyond just equipment - we deliver peace of mind and value for money.

The Leaders driving our Mission

Late

Mr. Chandrakant P. Sanghvi

Founder & Ex-Chairman

Mr. Chandrakant P. Sanghvi Sanghvi was the visionary Chairman & Managing Director of Sanghvi Movers Movers Limited (SML), having having identified a significant significant gap in the crane crane rental industry. He is regarded as a pioneer in the the crane rental sector in India, recognizing not only the only the potential of the crane crane business but also the the need for heavy-duty cranes to support the rapid rapid development of infrastructure across the country.

Mr. Rishi C. Sanghvi

Managing Director (Since 2019)

Rishi holds a Master of Business Administration from Cornell University, New York, U.S.A., and a Bachelor of Science in Mechanical Engineering with a Minor in Economics from Rensselaer Polytechnic Institute, Troy, New York, U.S.A. He leads the organization’s growth, sales analytics, strategy, and technology advancement, while passionately carrying forward his father's legacy. With a global outlook, he is committed to expanding the business in key areas such as Environment, Labor, Safety, Sustainability, and Infrastructure Investment.

Board of Directors

Mr. Deepak Thombre

Chairman & Non-Executive Executive Independent Director

Mr. Amitabha Mukhopadhyay

Non-Executive Independent Director

Mr. Ishwar Chand Mangal

Non-Executive Independent Director

Mrs. Madhu Pradip Dubhashi

Non-Executive Independent Director

Mr. Tushar Mehendale

Non-Executive Independent Director

Mr. Indraneel Chitale

Non-Executive Independent Director

Mrs. Maithili R. Sanghvi

Non-Executive Non -Independent Director

SANGHVI

Market Footprint

World's 5th & Asia's Largest

Globally Ranked Crane Rental Company (IC Index 2025)

15 Depots

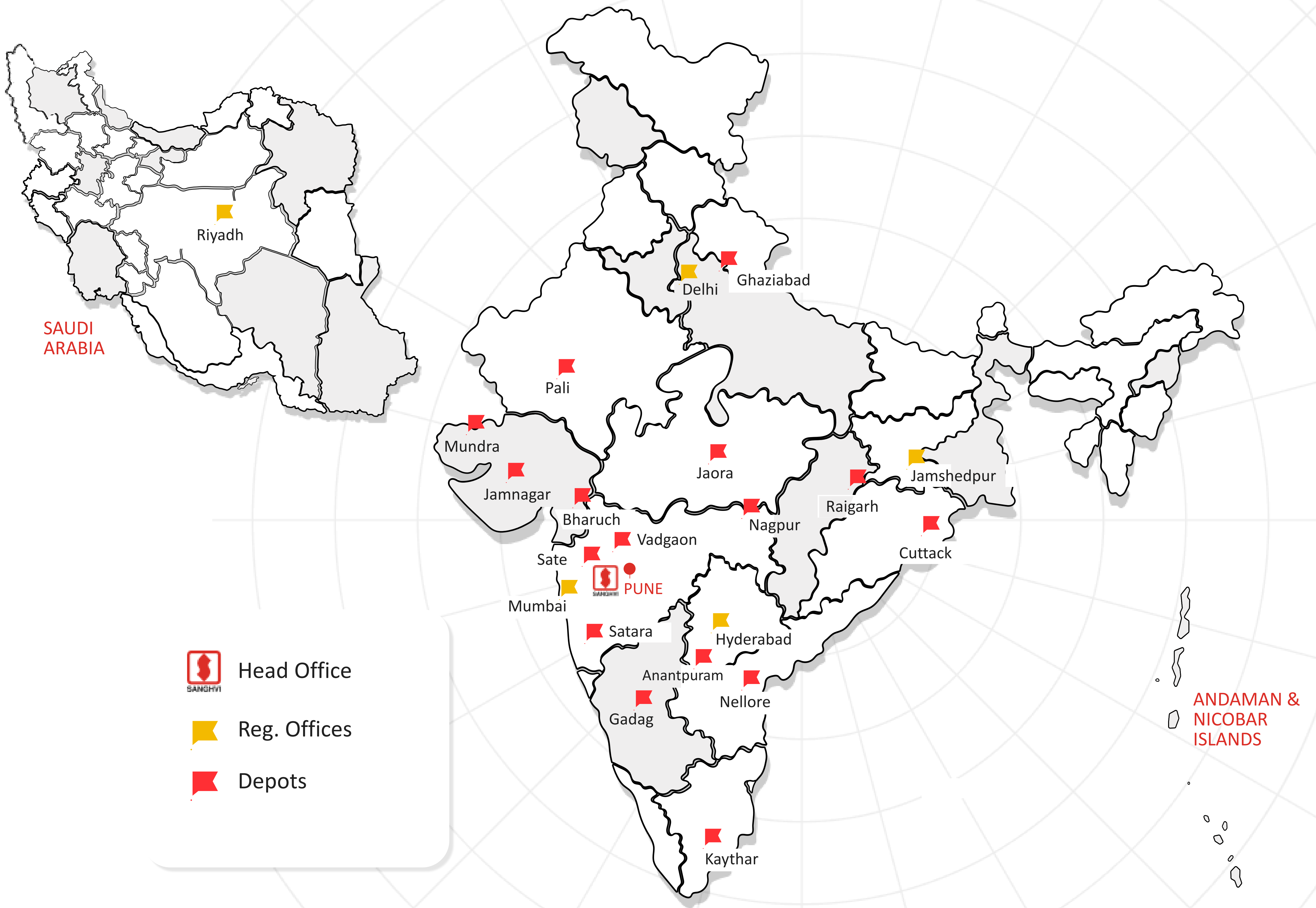
Across India

175 Acres

of Freehold Land for for faster mobilization mobilization and deployment of Crane

10+ Diverse Sectors

Strong presence in construction and energy sectors.



Certifications & Accolades

WIND INSIDER	Business Excellence Award 2024 Engineering Excellence Award 2022
INDIA WIND ENERGY FORUM 2024	Business Excellence Award 2023
MARKSMEN DAILY .com	Most Preferred Workplace 2024
ReNew	Rising Star Performer of HSE
الفنار alfanar	Best Safety Performance Awards 2024
ET	Energy Leadership Awards 2024 (Employee Safety Award)

GLOBAL WIND ORGANISATION

SML is Certified Training Provider

IMS | Integrated Management Systems

ISO 9001:2015

ISO 9001:2015
ISO 14001:2015
ISO 45001:2018

Expanding Horizons

Guided by legacy, inspired by growth. We've begun a new chapter with two dynamic ventures under one foundation.

SANGREEN FUTURE RENEWABLES

(Wholly-Owned Subsidiary of SANGHVI MOVERS LIMITED (SML))

Turnkey Solutions in Wind EPC

- » **100+** Projects
- » **17GW** Group level expertise of Installation of WTGs
- » **450+** Access to Crane Fleet/200+ Trailers
- » **100+** Customers

SANGHVI MOVERS MIDDLE EAST

(Wholly-Owned Subsidiary of SANGHVI MOVERS LIMITED (SML))

Strategic Expansion, Riyadh KSA

- » Asia's Largest Crane Rental Company now Serves Saudi Arabia
- » Catering to key Industries like Construction, Oil & Gas etc..
- » Customized Heavy Lift Solution

Financial Performance of Q1 FY 2025-26

SANGHVI

Consolidated Financial Highlights

₹ 273 Cr
Turnover

₹ 50 Cr
Profit After Tax

81%
Avg. CU

2.11%
Avg. Blended Yield

₹ 395 Cr
Net Debt

Cr

0.33:1
Net Debt/Equity Ratio

₹ 1193 Cr
Net Worth

8.83%
Avg. Borrowing Cost P.A.

Consolidated Financial Performance

(Rs. In Crores)

Sr.	Particulars	Q1 FY 26	Q4 FY25	Q1 FY25	FY 24-25
a)	Income from Operations	273.35	267.42	150.61	782.12
b)	Other Income	7.40	6.51	19.95	40.75
c)	Total Income (a) + (b)	280.75	273.93	170.56	822.87
d)	Operating Expenses	135.62	114.14	47.67	323.02
e)	(Op. Exp. As % of Income from Operations)	50%	43%	32%	41%
f)	Repairs & Maintenance	5.77	15.40	3.81	15.4
g)	(R&M % of Income from Operations)	2%	6%	3%	2%
h)	Personnel Cost	18.28	13.75	10.55	46.27
i)	Admin & Other Expenses	14.01	17.37	12.96	62.59
j)	Bad Debts/PDD	0.14	(0.15)	1.28	4.48
k)	Total Expenditure	173.81	160.51	76.27	451.76
l)	PBIDIT (c) – (k)	106.94	113.42	94.29	371.11
m)	% of PBIDT to Total Income	38%	41%	55%	45%
n)	Interest	7.32	7.45	6.06	25.88
o)	Depreciation	31.38	31.30	32.54	128.51
p)	Profit Before Tax	68.25	74.66	55.69	216.72
q)	Tax expense	17.99	20.84	15.09	60.2
r)	Profit After Tax	50.26	53.83	40.60	156.52
s)	% of PAT to Total Income	18%	20%	24%	19%
t)	Total Cash Accruals	81.63	85.13	73.14	285.02
u)	Net Worth	1,192.72	1,142.53	1,052.74	1142.53
v)	Net Borrowings	394.89	383.80	317.39	376.00
w)	Debt: Equity Ratio	0.33	0.34	0.30	0.33

Segment Financial Results

(Rs. In Crores)

Sr. No.	Particulars	Quarter ended 30 June 2025 (Unaudited)	Quarter ended 31 March 2025 (Audited)	Quarter ended 30 June 2024 (Unaudited)	Year ended 31 March 2025 (Audited)
A	Segment Revenue				
	(a) Crane hiring and other ancillary services	194.40	180.06	129.85	569.36
	(b) Wind EPC	106.19	99.64	19.68	228.94
	(c) Project EPC	7.51	22.75	1.08	37.79
	Total segment revenue	308.10	302.45	150.61	836.09
	Inter-Segment				
	(a) Crane hiring and other ancillary services	(34.74)	(35.03)	-	(53.98)
	(b) Wind EPC	-	-	-	-
	(c) Project EPC	-	-	-	-
	Total Inter-Segment Revenue	(34.74)	(35.03)	-	(53.98)
	External				
	(a) Crane hiring and other ancillary services	159.66	145.03	129.85	515.38
	(b) Wind EPC	106.19	99.64	19.68	228.94
	(c) Project EPC	7.51	22.75	1.08	37.79
	Total revenue from operations	273.35	267.42	150.61	782.12
B	Segment Results				
	(a) Crane hiring and other ancillary services	67.51	59.94	49.35	191.70
	(b) Wind EPC	11.97	17.34	1.07	39.65
	(c) Project EPC	1.00	8.87	0.98	14.23
	Adjusted for unallocated income and expense:				
	Other Income	5.16	4.22	15.04	27.59
	Depreciation and amortization expense	(0.97)	(0.73)	(0.77)	(3.09)
	Other Expense	(16.42)	(14.97)	(10.10)	(53.36)
C	Profit before tax	68.25	74.66	55.69	216.72

Segment Financial Performance

Performance

(Rs. in Crores)

Particulars	Crane Renting	Wind EPC	Project EPC	Consolidated P & L
Revenue from Operations	159.66	106.19	7.50	273.35
Other Income	7.40	-	-	7.40
Expenses	73.08	94.22	6.51	173.81
EBITDA	93.98	11.97	0.99	106.94
EBITDA % to Total Income	56%	11%	13%	38%

Surplus Cash Accruals & Strategic Investments

Investment Overview

₹ 131 Cr

Total Investment in MF Schemes

~30 Months

Surplus Cash Accrual Period

7.73% - 8.48%

Average ROI per annum

Investment Portfolio

- **Corporate Bonds**
- **Arbitrage Funds**
- **Commercial Papers**

Growth Capital Utilization

These investments will be utilized as Growth Capital for Engine-2 Business opportunities including Core Adjacencies.

- **Investment in Cranes - KSA**
- **Business Diversification**

Order Book Position

Order Book (Rs. in crores)

Particulars	SML Order Value	SFRPL & SLPL Order Value	Total Order Book	% to Total Order Book
Total	354.03	413.23	767.26	100.00%

Order Book Summary (As on 28th July 2025)

Sr.	Particulars	Rs. in Crores
1	Order Book for the Financial Year 2025-26	767
2	Less : Revenue Booked till 30 June 2025	273
3	Orders on Hand to be executed in remaining FY 25-26	494

Capital Expenditure Planned in FY26

Capex (India)

₹ 321 Cr
Total planned Capex

+76
Crane Population

₹ 114 Cr
Total incurred in Q1

+21
Cranes Population

₹ 207 Cr
Balanced Planned Capex

+55
Cranes Population

Capex (KSA)

₹ 26 Cr
Total incurred in Q1

12
Cranes Population

~₹ 100-150 Cr
Balance Planned Capex

~30 - 40
Cranes Population

Thank you

www.sanghvicranes.com